

U-46 Educational Foundation/KCT Partnership

Mike Lee, President/CEO Kane County Teachers Credit Union E.C. "Bud" Wilson President U-46 Educational Foundation Mary Fergus Director of School & Community Relations





U-46 Foundation

• Established: 2006

- Mission: Investing in the future, the U-46 Educational Foundation develops and dedicates resources, supports innovation, and creates partnerships to enhance student learning and wellbeing.
- Comprised of a 16-member board.

U-46 Foundation

- Distributed \$500,000 to date
- U46 Planetarium Shows, P.E. heart monitors and other tools, TalentFest, and more
- Expanded this year with teacher innovation grants
- Distributes funds for scholarships, including Superintendent Scholarship



U-46 Foundation/KCT Partnership

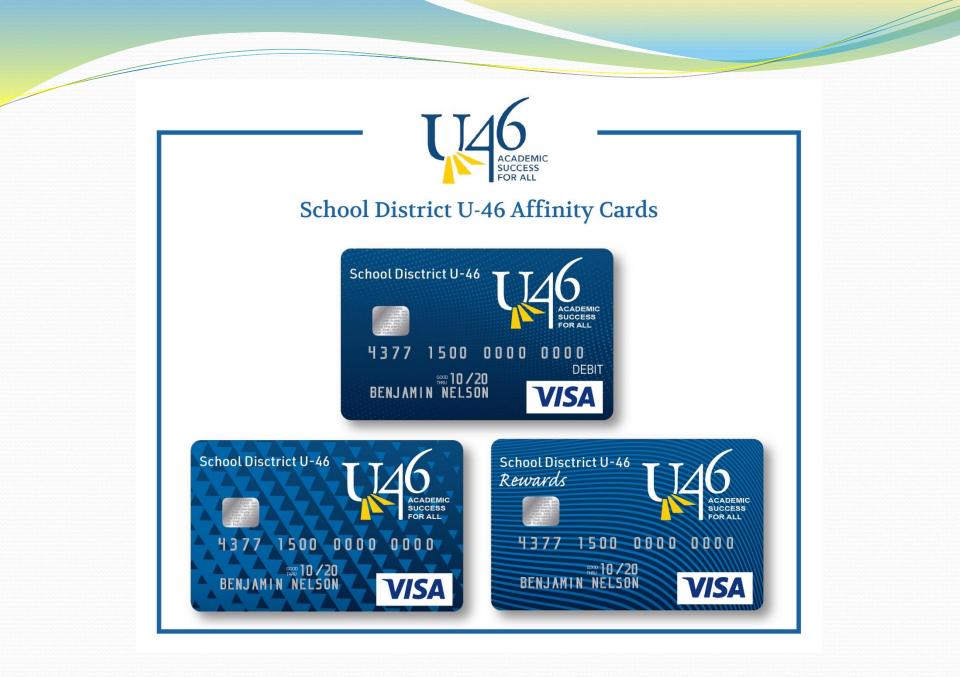
- Elgin Public Schools Chartered KCT in 1937
- About 2,701 individuals associated with U-46 are members of KCT, representing 2,539 debit and credit cards
- KCT: U-46 Partner of the Year 2017-18
- U-46 Official Member of KCT Board

U-46 Foundation/KCT Partnership

- ATMs in High Schools, District Office and Transportation Center
- KCT Donated \$5,000 in 2018 to the Superintendent Scholarship Program
- Partner with U-46 Alignment for Collaborative Education

Why Affinity Cards?

- Foundation Fundraiser
- Community Marketing/Awareness
- Enables community members to support U-46
 Educational Foundation at no cost to them
- KCT Cards Affiliated with U-46 would generate about \$25,000 in first year for Foundation
- Supports KCT mission













KCT Revenue Sharing

Debit Cards-20 percent of fee income Credit Card-25 percent of fee income Reward Credit Card-25 percent of fee income and Cardholder can donate reward

KCT Affinity Credit Card Program

Revenue Sharing, % of Purchase \$'s	0.25%	
Purchase \$ Annual per Active Account:	\$7,500	
Purchase \$ Monthly per Active Account:	\$625	5 Yea
% of Accounts Active:	90%	0 100

5 Year Give Back	: \$379,688
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Option	Year 1	Year 2	Year 3	Year 4	Year 5
# of Accounts:	1,500	3,000	4,500	6,000	7,500
# of Accounts (Active):	1,350	2,700	4,050	5,400	6,750
Purchase \$ Annual:	\$10,125,000	\$20,250,000	\$30,375,000	\$40,500,000	\$50,625,000
Revenue Sharing	\$25,313	\$50,625	\$75,938	\$101,250	\$126,563

KCT Affinity Debit Card Program

Revenue Sharing , % of Purchase \$'s	0.20%
Purchase \$ Annual per Active Account:	\$8,400
Purchase \$ Monthly per Active Account:	\$700
% of Accounts Active:	90%

Option	Year 1	Year 2	Year 3	Year 4	Year 5
# of Accounts:	1,500	3,000	4,500	6,000	7,500
# of Accounts (Active):	1,350	2,700	4,050	5,400	6,750
Purchase \$ Annual:	\$11,340,000	\$22,680,000	\$34,020,000	\$45,360,000	\$56,700,000
Revenue Sharing	\$22,680	\$45,360	\$68,040	\$90,720	\$113,400

Timeline

- U-46 Educational Foundation and School & Community Relations will support multi-media communications of cards
- KCT will contact current U-46-related customers inviting them to switch their current debit and/or credit card to the U-46 Affinity Card
- Cards to be available by Fall 2019

